

## FAI-backed Trasporti Romagna completes the acquisition of Logistica 2

Acquisition is the 4<sup>th</sup> build-up completed by Trasporti Romagna since the entry of FAI in 2016

**Milan, October 5<sup>th</sup>, 2020** – **Trasporti Romagna**, an Italian leader in transport services and logistics management specialized in agri-food and food retailers, led by CEO Simone Romagna with backing from Fondo Agroalimentare Italiano and Fondo Atlante, has completed the acquisition of Trentino-based Logistica 2.

Logistica 2 is dedicated to logistics and temperature-controlled transport, notably of fruits, throughout Italy, for major agricultural cooperative clients. The company operates 120 vehicles and manages two logistics warehouses in Trento.

This acquisition, the 4<sup>th</sup> build-up completed since the entry of the financial partners at the end of 2016, further strengthens Trasporti Romagna's competitive position in the Triveneto area and, as with the 2018 acquisition of Blue City, enhances the range of logistics services offered to Italian agri-food companies.

Including Logistica 2, Trasporti Romagna reaches 240 M€ in consolidated sales with a fleet of over 700 temperaturecontrolled carriers serving clients from nearly 30 warehouses under its management.

The Group is also pursuing organic growth projects, and in June 2020 laid the first stone of a new 12,000 m<sup>2</sup> logistics facility in Verona, intended for the storage of frozen foods and to increase the capacity of its Blue City subsidiary.

CEO and 30% shareholder, Simone Romagna, continues to lead the group with support from a recently reinforced management team including the appointments of several new managers in key operating roles.

**Francesco Orazi, Director** of **Fondo Agroalimentare Italiano**, declared: "The current sanitary crisis illustrates the essential role of logistics specialists and transporters in ensuring the continuity of the agri-food supply chain. Trasporti Romagna is fully mobilized and has shown resilience, working alongside clients to overcome the numerous challenges. We are pleased, once again, to support the Group in realizing its external growth ambitions, further consolidating its position as an Italian leader, offering a full-service range to agri-food clients."



## About Fondo Agroalimentare Italiano I

Sponsored by Unigrains, the Fund invests in minority stakes either in growth capital transactions or in buyout transactions as a sector specialist, in Italian agri-food SMEs with sales generally between  $\in$ M 10 and  $\in$ M 150. These investments go towards financing the development of companies via external or organic growth, internationalization or in the context of managerial transitions. Managed by a team of 3 investment professionals based in Milan and with significant experience in the sector, FAI intervenes as a privileged partner alongside entrepreneurs, supporting them in their growth projects. For more information: www.fondoagroalimentareitaliano.it

## **About Unigrains**

For over 55 years, Unigrains has accompanied the development of agri-food and agro-industry companies providing tailor-made financial solutions in equity and quasi-equity, as well as contributing its recognized industry expertise. Unigrains manages roughly 1 billion euros and is a partner for nearly 100 companies, operating at various stages of their development as a minority shareholder, notably capital restructurings, strategic investments and acquisitions, and ensuring national and international growth. For more information: www.unigrains.fr

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