



# Messis Finance (Unigrains Group) and Spayne Lindsay & Co. sign a partnership agreement

Collaboration on large, international M&A transactions

Eric Lanthiez and Alexandre Weill join Spayne Lindsay & Co. in Paris

**London & Paris, April 16<sup>th</sup>, 2021** – Spayne Lindsay & Co., a leading agri-food and consumer goods investment bank in Europe and the UK, and Messis Finance, the French M&A boutique dedicated to the agri-food sector (subsidiary of Unigrains), announce the signing of a partnership agreement covering large, international M&A transactions.

Through this agreement, Spayne Linsday & Co. strengthens its presence in continental Europe and welcomes Eric Lanthiez, as a Partner, and Alexandre Weill, two managers from Messis Finance, in its Parisian team. They will benefit from the resources of a renowned consumer goods firm and its international platform to continue to support and best meet the needs of their clients. Also, Spayne Lindsay & Co. will have access to certain Unigrains Group resources and networks, such as its Economic Research Department, in order to accelerate its development in France.

In parallel, the partnership allows Messis Finance, with its team of 5 professionals, to continue developing its M&A advisory services for French agri-food SMEs and, in particular, Unigrains' partner-companies. Messis Finance, and Unigrains Group more broadly, will also benefit from Spayne Lindsay & Co.'s international platform for cross-border opportunities.

**Philippe Léopold of Spayne Lindsay & Co.**, declared: "This partnership is an important step in our development in France and continental Europe. The arrival of Eric and Alexandre broadens our spectrum in consumer goods M&A. Their volume of activity and the pipeline they bring are highly complementary to those of Spayne Lindsay & Co. We are also motivated by the prospect of working with Messis Finance and Unigrains teams on new transactions, in particular cross-border."

Elie Auriac of Messis Finance, declared: "Since its creation in 2007, Messis Finance has completed over 50 mandates, including 24 on behalf of Unigrains' partner-companies. This agreement will allow us to focus our efforts on our founding mission centered on agri-food SMEs and French agricultural cooperatives, while establishing close proximity to a leading firm to collaborate on large, international transactions. I want to thank Eric and Alexandre for their contribution over the past years and to congratulate them on this new step."

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## About Spayne Lindsay & Co.

Spayne Lindsay & Co. is an international M&A firm specialized in consumer goods, agribusiness, restauration and leisure. Based in London with a presence in the United States, France and China and a team of roughly 30 employees, Spayne Lindsay & Co. has completed more than 100 transactions since its creation in 2004 for a total value of around £ 10bn. In the past 12 months, its Paris office has been involved in the acquisitions (i) of Nature & Moi by Bel, (ii) of Telmont by Rémy Cointreau, (iii) of Hagesüd by Solina and (iv) of Cooper Vemedia by CVC. www.spaynelindsay.com

### **About Messis Finance**

Created by Unigrains in 2007, Messis Finance is a Corporate Finance consultancy specialized in the agri-food sector. Messis Finance offers support for all corpate finance transactions (divestments, acquisitions, fundraising). As part of Unigrains Group, Messis Finance benefits from privileged access to agri-food industry decision-makers and a strong presence in the local economic fabric. www.messisfinance.com

### **About Unigrains**

For over 55 years, Unigrains has accompanied the development of agri-food and agro-industry companies providing tailor-made financial solutions in equity and quasi-equity, as well as contributing its recognized industry expertise. Unigrains manages 1 billion euros and is a partner for nearly 100 companies, operating at various stages of their development, notably capital restructurings, strategic investments and acquisitions, and ensuring national and international growth. www.unigrains.fr

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